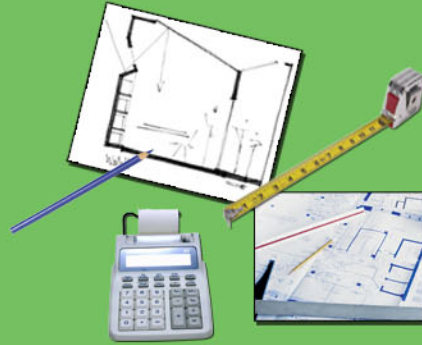


The Mosby Process

Design Study



Initial Meeting

A Mosby representative comes to your home to explore ideas and designs.

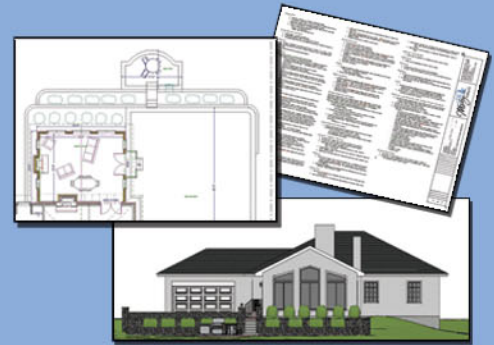
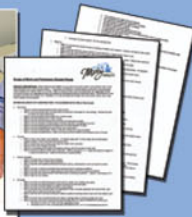
Conceptual Design

A design study, preliminary budget and a first-pass project timeline are created.

Presentation

Designs are presented as 3-D images for you to see and live in the space early in the process.

Plans + Selections



Design Refinement

Concepts are turned into detailed drawings and a scope of work that guides your project forward.

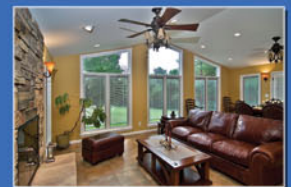
Selections

The design team works with you to pick the fixtures and finishes that are uniquely yours.

Construction Documents

Mosby creates detailed construction drawings, a fixed-price budget and production schedule.

Building



Construction Begins

Your Project Manager and Project Lead will be on hand to guide building progress.

Completion

Following production schedules, building advances to Final Completion. The Mosby Process makes dreams real.

Re: Hearth Room Addition

Dear Scott:

We are writing to you to say "Thank You" for the wonderful project that you and your team have just completed on our home. We could not be more pleased with the results! The team of professionals you assembled for this job was a delight to work with. Everyone we came in contact with exemplified your passion and standards for high quality and outstanding craftsmanship. At the risk of omitting anyone's name, let me just say that everyone who worked behind the scenes, was involved in the planning, or actually worked at our house was courteous, respectful, knowledgeable, and professional in every sense.

Scott, from our first meeting, we felt that your belief in listening to the client, and developing a detailed understanding of what the client wants, and expects to achieve, was paramount to the success of this project. Your encouragement to describe how we envisioned using this new space was vital to helping us select the features to include. Throughout the planning stage, the questions that were raised, along with the follow up discussions enabled all of us to thoroughly envision how the finished build will look. We were not surprised at all when the concept drawings, the plans, and the completed project all exactly matched our vision. This project has not only added value to our home, it has created an environment that we look forward to coming home to each night, and are proud to invite family and friends into.

We would like to offer a special "Thank You" to the Project Manager, Steve Wickers. He worked very diligently to make this project a success. His efforts went way beyond treating this as just another job. Steve's construction knowledge and skills are extraordinary. He very patiently answered our questions, and kept us well informed at every step. Steve amazed us with his ability to manage people, tasks, and a myriad amount of details. He is a tremendous asset to the Mosby team.

In closing, we would like to say that we would be very pleased to be a reference for your company, and again, "Thank You" for an outstanding job.

Yours truly,

Chuck E.

Maryje



The Smart Place To Start

mosbybuildingarts.com

314.909.1800